



UST + Microsoft Epic to Azure migration

A practical path for healthcare providers to modernize Epic on Azure with lower risk, stronger resilience, and better operational control

Two-minute overview

Healthcare providers need a practical way to modernize Epic without disrupting clinical workflows, patient access, or day-to-day operations. Cost pressure, cybersecurity concerns, disaster recovery requirements, and limited internal capacity are pushing infrastructure and application leaders to act with more urgency and more discipline.

UST and Microsoft help providers take that path forward. Together, they help clients assess Epic EHR workloads, align them to Azure, accelerate migration with proven delivery methods, and create a stronger foundation for resilience, operations, and long-term modernization.

Benefits

- Lower migration risk through structured discovery, dependency mapping, and phased execution
- Stronger resilience through Epic disaster recovery and isolated recovery options on Azure
- Better cloud economics through Azure-aligned FinOps and operational visibility
- Faster time to value through PACE+ accelerators and Microsoft-aligned architecture
- A stronger operating model after migration through managed services and continuous optimization

PRIMARY USE CASES

- Epic EHR migration to Azure across PRD, non-PRD, and co-traveler environments
- Epic disaster recovery and isolated recovery readiness on Azure
- Azure Virtual Desktop support for Epic session modernization and virtualization cost reduction
- Managed operations, FinOps, and ongoing optimization for Epic on Azure

TARGET ROLES AND RESPONSIBILITIES

Technical decision makers include CIOs, CTOs, vice presidents of infrastructure, cloud architects, enterprise application leaders, Epic platform owners, and security leaders. Business decision makers include clinical operations leaders, digital health leaders, informatics leaders, and finance stakeholders responsible for resilience, continuity, and operational performance.

DIFFERENTIATING CAPABILITIES

Microsoft + UST solution: Microsoft provides the secure, scalable Azure foundation for Epic modernization. UST brings provider-side Epic expertise, migration discipline, resilience-first planning, AI-enabled operations, and managed services. The result is a path that is structured, outcome-led, and designed for provider realities instead of generic cloud migration.

How the solution works

Assess Build a clear view of Epic provider workloads, dependencies, risks, and operational requirements.	Optimize what comes next Improve cost efficiency, governance, support, resilience, and the path to ongoing modernization on Azure.	Execute the migration Apply phased delivery, robust testing, validation discipline, and operational readiness measures across PRD, non-PRD, DR, and co-traveler environments.	Design the Azure landing path Design the right Azure foundation, compare migration scenarios, align priorities to business needs, and define a phased path forward.
--	--	---	---

Sales scenario

Pain point Ransomware and downtime risk	Aging infrastructure and rising operating costs	Limited time and internal capacity	Need to improve performance without disrupting care	Pressure to modernize without starting over
Opportunity UST helps providers strengthen Epic resilience through isolated recovery and disaster recovery options on Azure, giving clinical teams a safer continuity path.	UST helps providers move Epic to Azure with better cost governance, stronger performance, and a clearer long-term operating model.	UST brings advisory strength, Epic cloud expertise, engineering depth, and managed services to move programs forward with confidence.	UST uses structured migration, robust testing, and Azure-aligned architecture to modernize Epic while protecting clinical workflows.	UST is strongest when the goal is to get more value from Epic on Azure rather than redirect the client toward a broader platform replacement story.

Competitive edge

Against Cognizant: UST is more explicit on Epic provider modernization on Azure, with a tighter workload story for Microsoft sellers across PRD, DR, IRE, AVD, and managed Epic operations.

Against Infosys: UST is better aligned for clients that want to maximize Epic on Azure rather than pivot toward a broader cloud-transformation narrative.

UST stands out through provider-specific Epic expertise, PACE+ accelerators, Azure-aligned architecture, resilience options, AI-enabled operations, and managed services in one motion.

Get started

Begin with an Epic on Azure assessment that inventories the provider environment, identifies dependencies and risks, evaluates Azure design options, and builds a phased migration and operations roadmap aligned to business priorities.

Key links

- UST: ust.com
- Epic on Azure information: available through Microsoft and UST sales teams